

The Fortinet logo is displayed in white text on a black background. The letter 'O' is stylized with a red grid pattern. There are three red horizontal bars: one at the top left, one to the right of the 'O' in the logo, and one at the bottom left.

FORTINET

Sicurezza cibernetica e aerospaziale

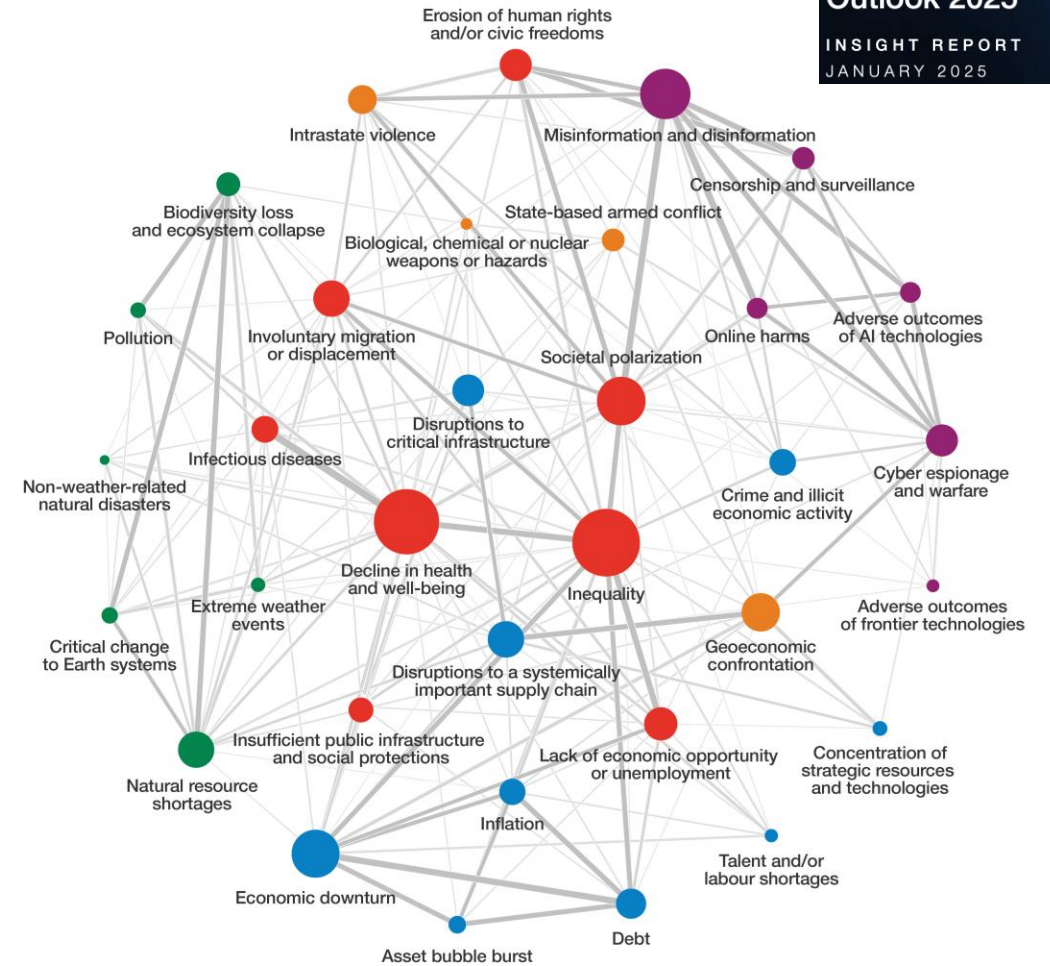
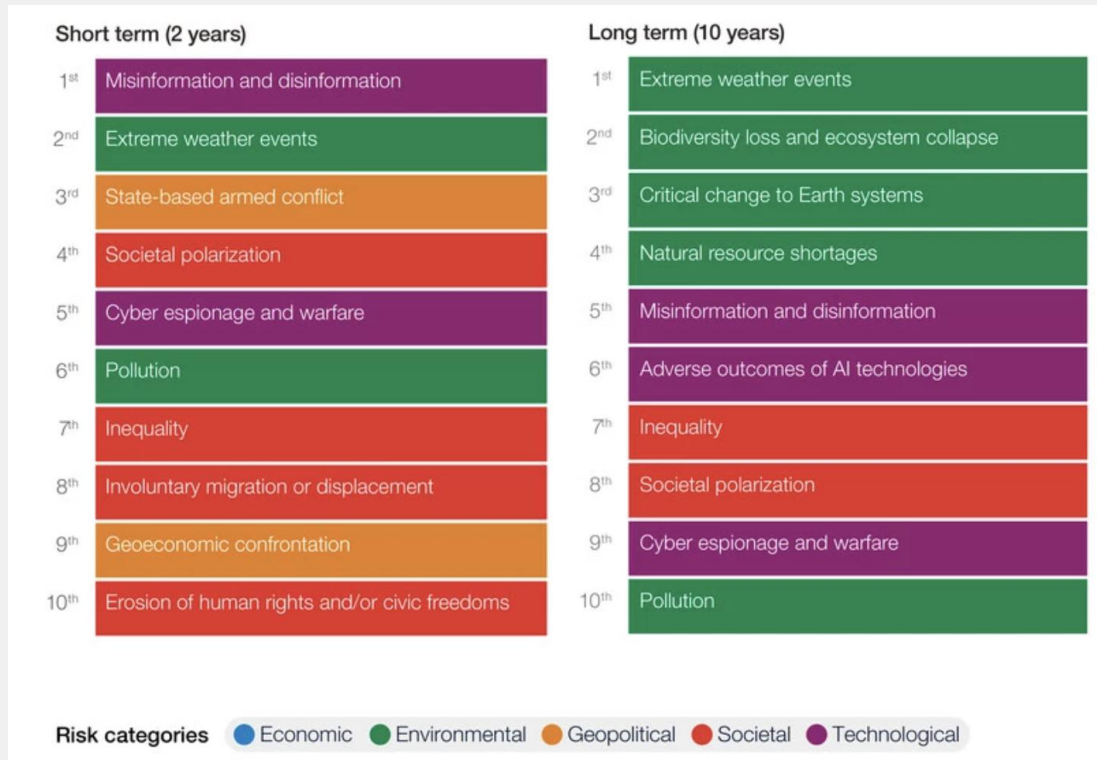
Antonio Scarfò

Responsabile mercati Local Government, Healthcare and Education

A decorative graphic in the bottom right corner consisting of a grid of small white dots, a vertical grey bar, and a larger grey rectangle.

Minacce e dipendenze WEF 2025

Diversi fenomeni, tra cui le tensioni politiche e l'avvento massivo dell'AI stanno complicando notevolmente lo scenario del cyberspace



Relative influence, Edges — High — Medium — Low

Risk influence, Nodes ○ High ○ Medium ○ Low

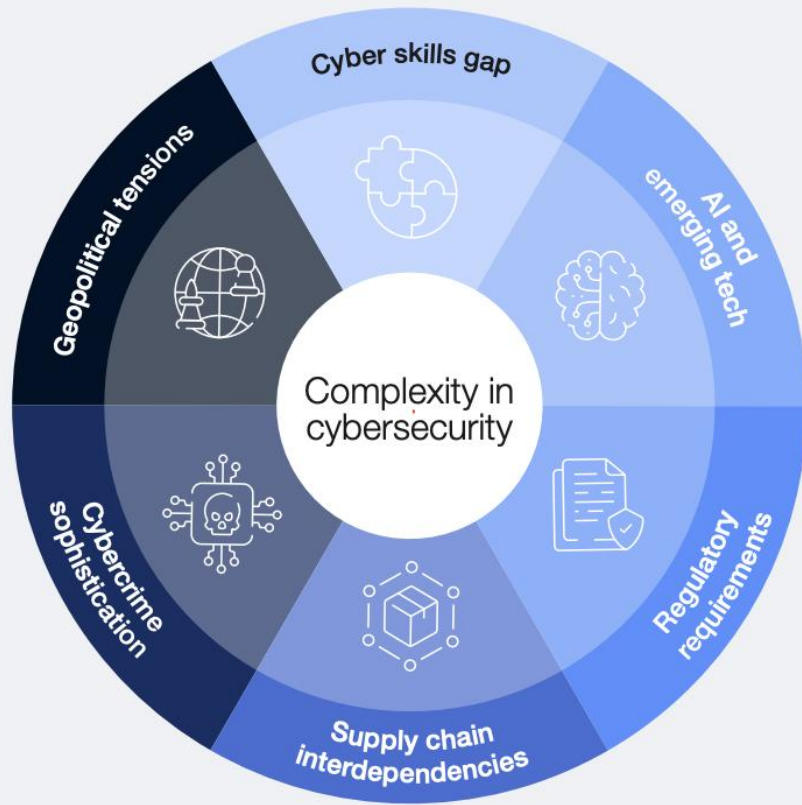
Risk categories ● Economic ● Environmental ● Geopolitical ● Societal ● Technological

Source: World Economic Forum, Global Risks Perception Survey 2024-2025



Il 63% delle organizzazioni ha citato il panorama delle minacce complesso e in continua evoluzione come la sfida più grande per diventare resilienti dal punto di vista informatico. Complessità all'intersezione tra IT e OT

Factors compounding the complex nature of cybersecurity



Geopolitical tensions



Geopolitical tensions are an influence on cyber strategy in nearly 60% of organizations, with one in three CEOs citing cyber espionage and loss of sensitive information/IP as top concerns.

Cybercrime sophistication



72% of respondents say cyber risks have risen in the past year, with cyber-enabled fraud on the rise, an increase in phishing and social engineering attacks and identify theft becoming the top personal cyber risks.

Supply chain interdependencies



With 54% of large organizations citing third-party risk management as a major challenge, supply chain challenges remain a top concern for achieving cyber resilience.

Regulatory requirements



78% of leaders from private organizations feel that cyber and privacy regulations effectively reduce risk in their organization's ecosystems. However, two-thirds of respondents cited the complexity and proliferation of regulatory requirements as a challenge.

AI and emerging tech



66% of respondents believe that AI will affect cybersecurity in the next 12 months, but only 37% have processes in place for safe AI deployment.

Cyber skills gap



The cyber skills gap has widened since 2024, with two in three organizations reporting moderate-to-critical skills gaps. Only 14% of organizations are confident that they have the people and skills required.

Non solo la rete

L'hacker collegato all'intrusione in Oracle Cloud minaccia di vendere dati rubati- Cybersecurity dive Westpole-PA Digitale – digital360

ENISA prevede che la **prima** minaccia nel 2030 proverrà dal codice sviluppato dai fornitori e dalla sue dipendenze

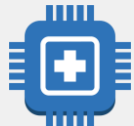
	on premise	IaaS	PaaS	SaaS
Application configuration	Customer	Customer	Customer	Customer
Identity & access controls	Customer	Customer	Shared	Shared
Application data storage	Customer	Customer	Shared	Customer
Application	Customer	Customer	Customer	Customer
Operating system	Customer	Customer	Customer	Customer
Network flow controls	Customer	Shared	Customer	Customer
Host infrastructure	Customer	Customer	Customer	Customer
Physical security	Customer	Customer	Customer	Customer



Customer is predominantly responsible for security
 Both customer and cloud service have security responsibilities
 Cloud service is fully responsible for security



IoT



IoMT



Cloud Native
AI Code



Supporto e
Manutenzione



MSSP



La Minaccia dalla Supply Chain



+30% YoY attacchi via Supply Chain



66% degli attacchi avviene attraverso il codice sviluppato dai fornitori



62 % degli attacchi via Supply Chain si basa sulla fiducia verso i fornitori



66% dei casi le aziende vettore dell'attacco non sono consapevoli o non dichiarano la compromissione

NIS2-DI/138

Evoluzione della resilienza cyber

Gartner

Gartner Research

SD-WAN Is Killing MPLS, So Prepare to Replace It Now

Published: 26 September 2018

ID: G00368838

Analyst(s): [Danellie Young](#) , [Neil Rickard](#) , [Mike Toussaint](#) , [Andrew Lerner](#)

Summary

MPLS is still the leading WAN transport; however, software-defined WAN is moving users away from MPLS to hybrid and internet-only WANs. Infrastructure and operations leaders responsible for WAN design should leverage SD-WAN to improve availability and save costs, without sacrificing performance.



AGID

Le reti della PA (SPC) sono inadeguate,
ecco come evolveranno 2017

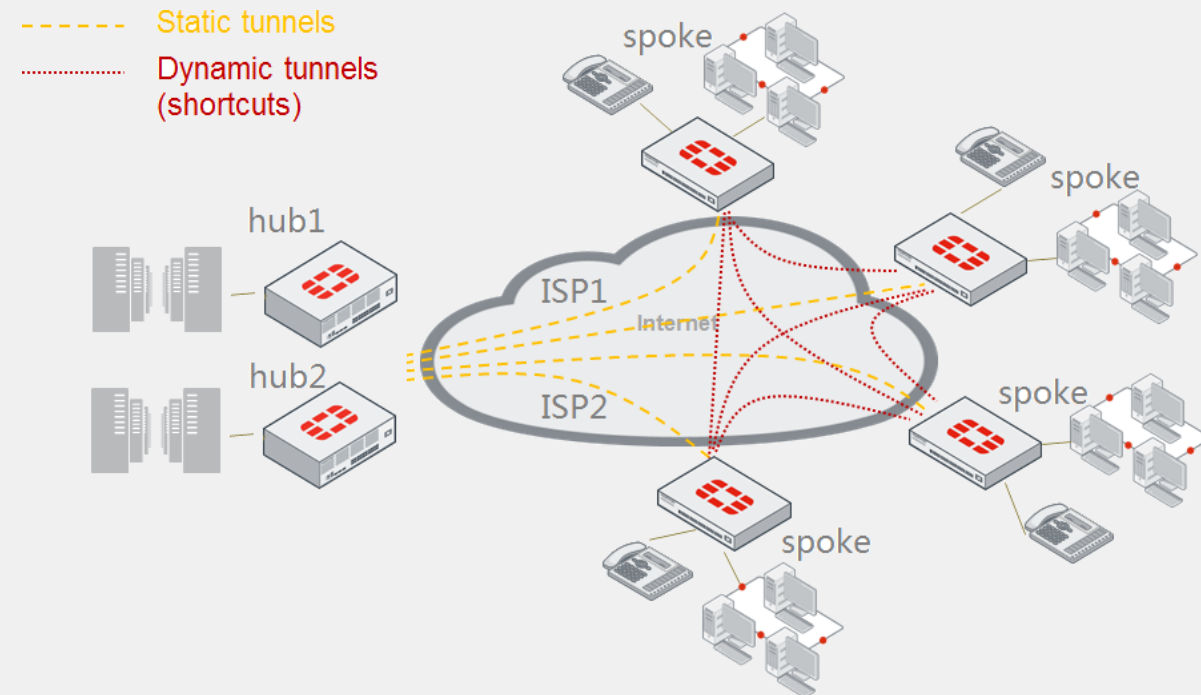
...La connettività pubblica è quindi ancorata ad un passato tecnologico ...
Intorno al 2011-2012 si cominciò a dibattere su un nuovo paradigma a fondamento del networking, a partire da alcune ipotesi avanzate dalla Stanford University, chiamato **Software Defined Network** o **SDN**. Acronimo da tenere bene a mente perché probabilmente diventerà molto famoso nel giro di pochi anni



Evoluzione della resilienza cyber

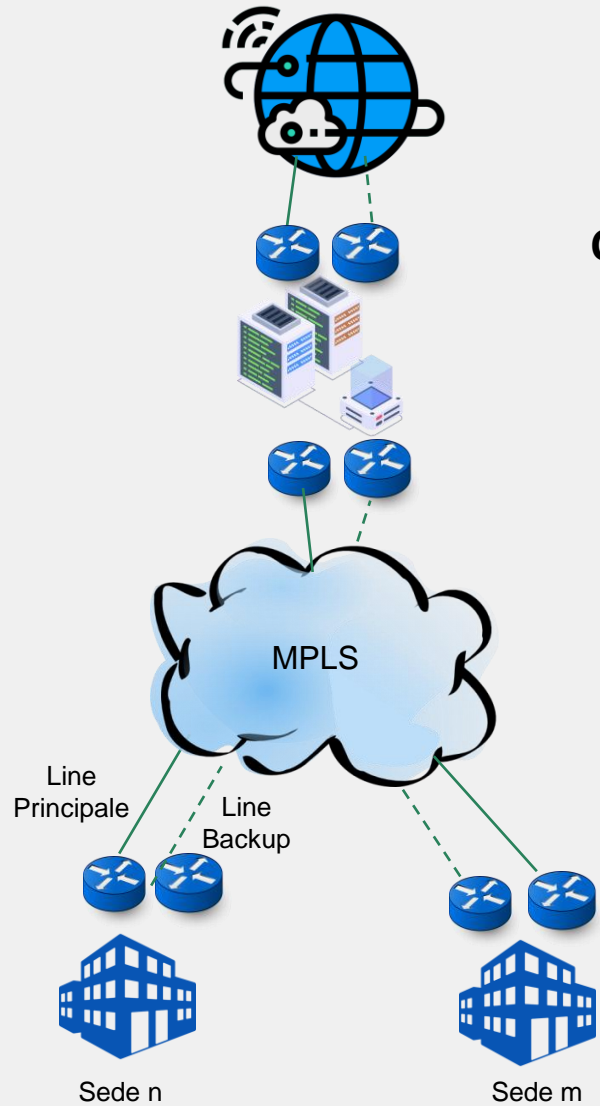
Software Defined Network

1. **disaccoppia il data plane dal control plane**, e permette di astrarre il livello logico dall'hardware, rende disponibili API per programmare le funzioni di rete.
2. **l'istadamento avviene in base al tipo di flusso dati e non solo all'indirizzo di destinazione.. unifica il comportamento del device ad ogni livello a cui opera**
3. **tutta la rete è programmabile interamente e in modo estremamente flessibile** attraverso Network Application quali Firewalling, Load Balancing, Consumo energetico, QoS end to end, MPLS, virtualizzazione della rete, traffic engineering, IDS, Mobile etc. In realtà non c'è limite alle Net App

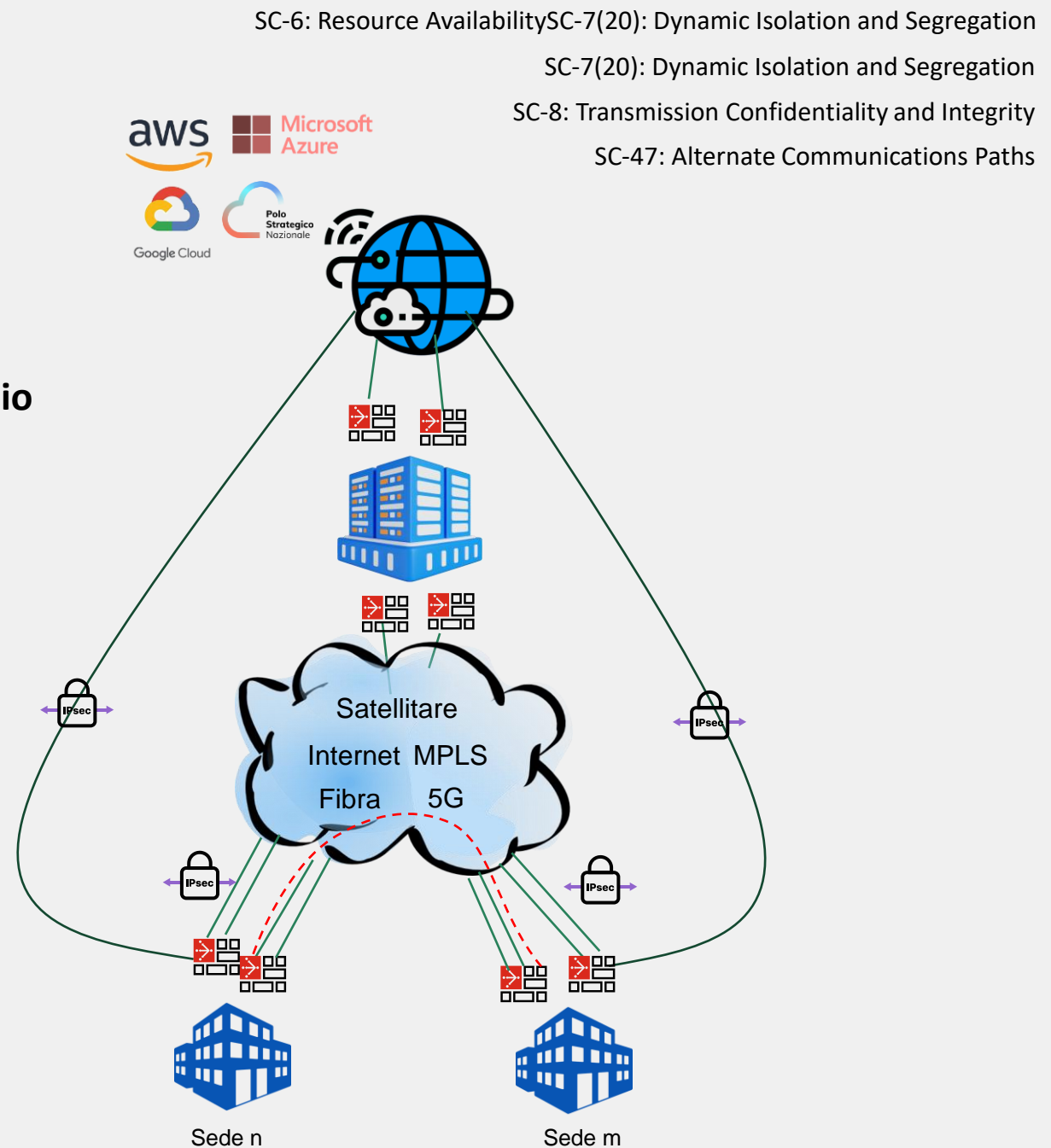
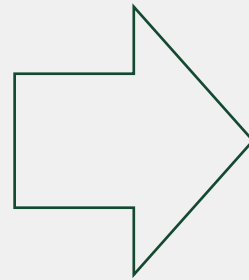


Evoluzione della resilienza cyber

Software Defined Network



Come controllo il mio servizio di connettività?



SC-6: Resource Availability SC-7(20): Dynamic Isolation and Segregation

SC-7(20): Dynamic Isolation and Segregation

SC-8: Transmission Confidentiality and Integrity

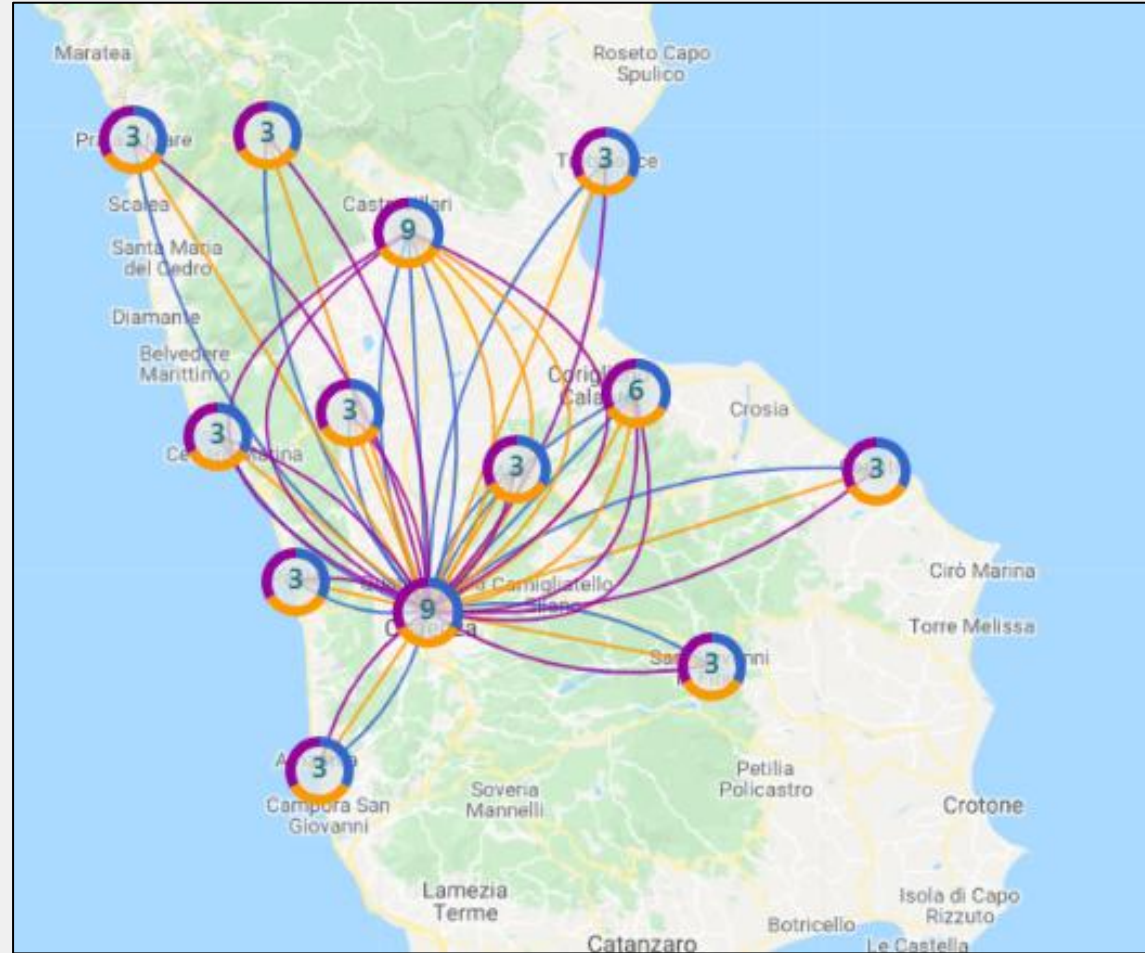
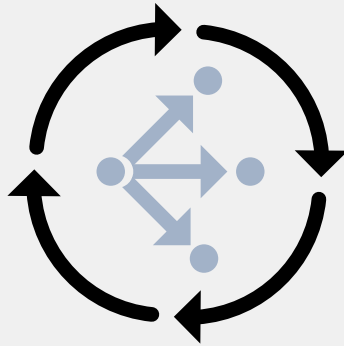
SC-47: Alternate Communications Paths



Evoluzione delle soluzioni

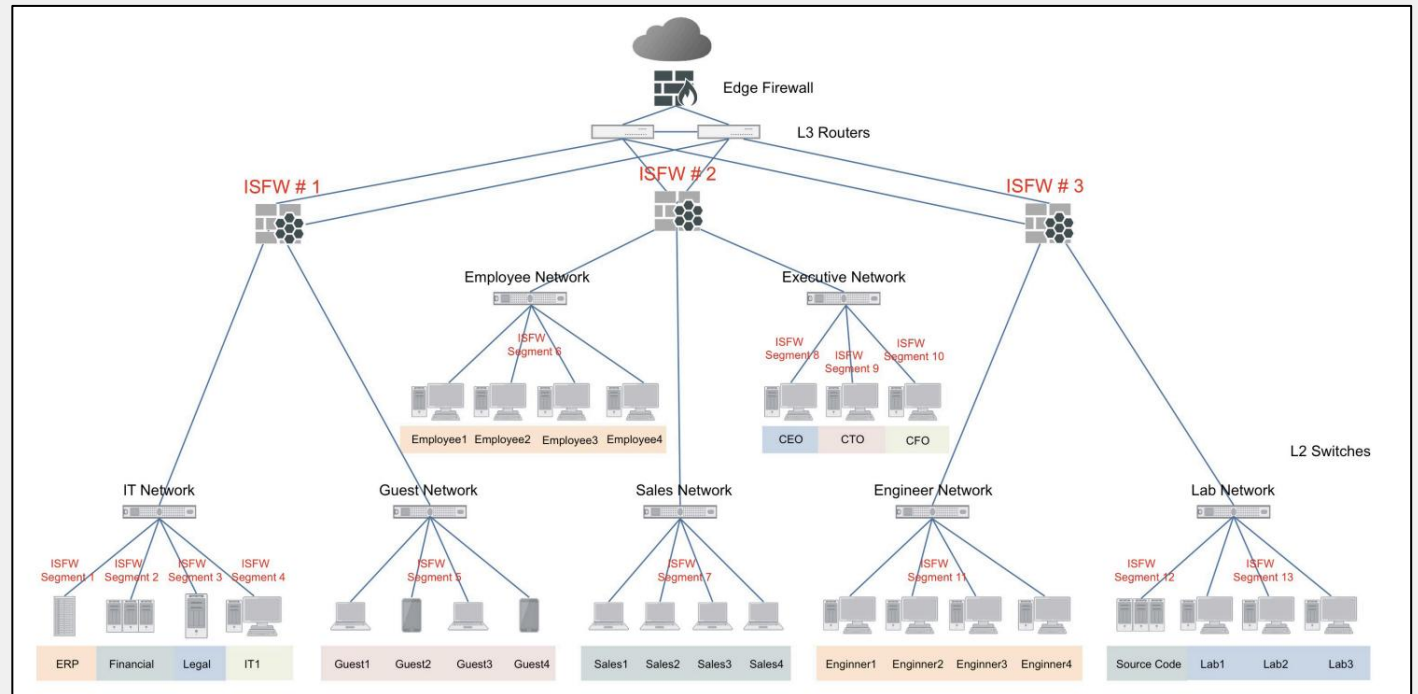
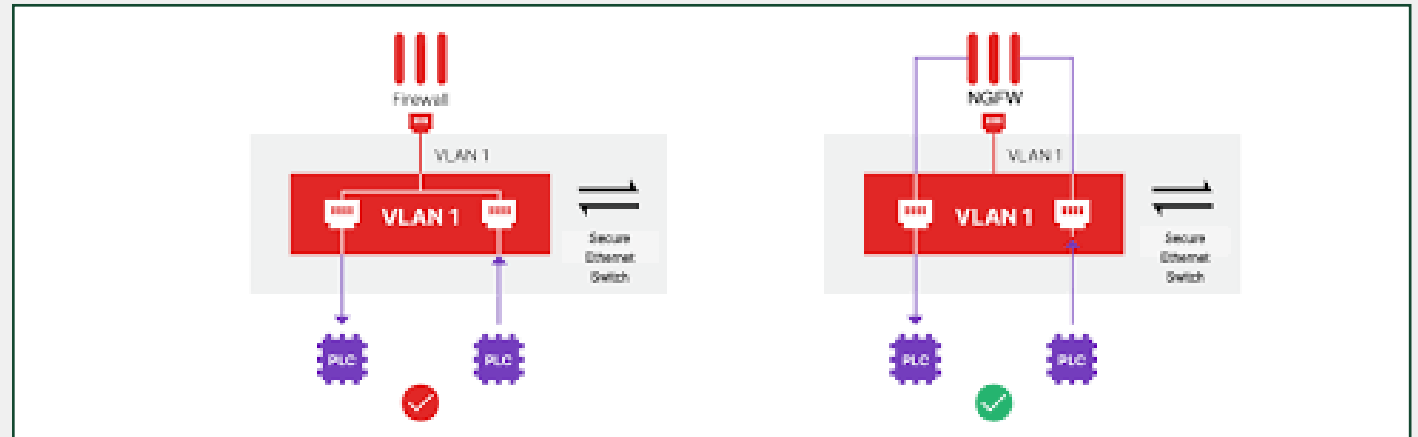
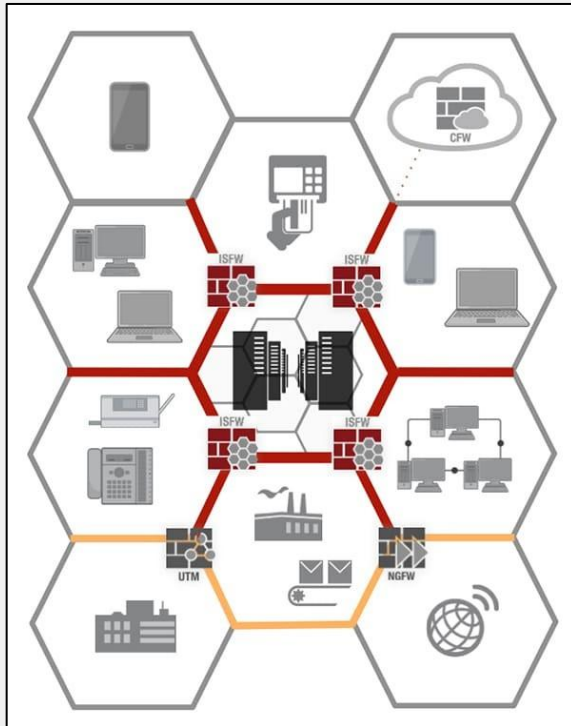
Software Defined Network

Il primo caso



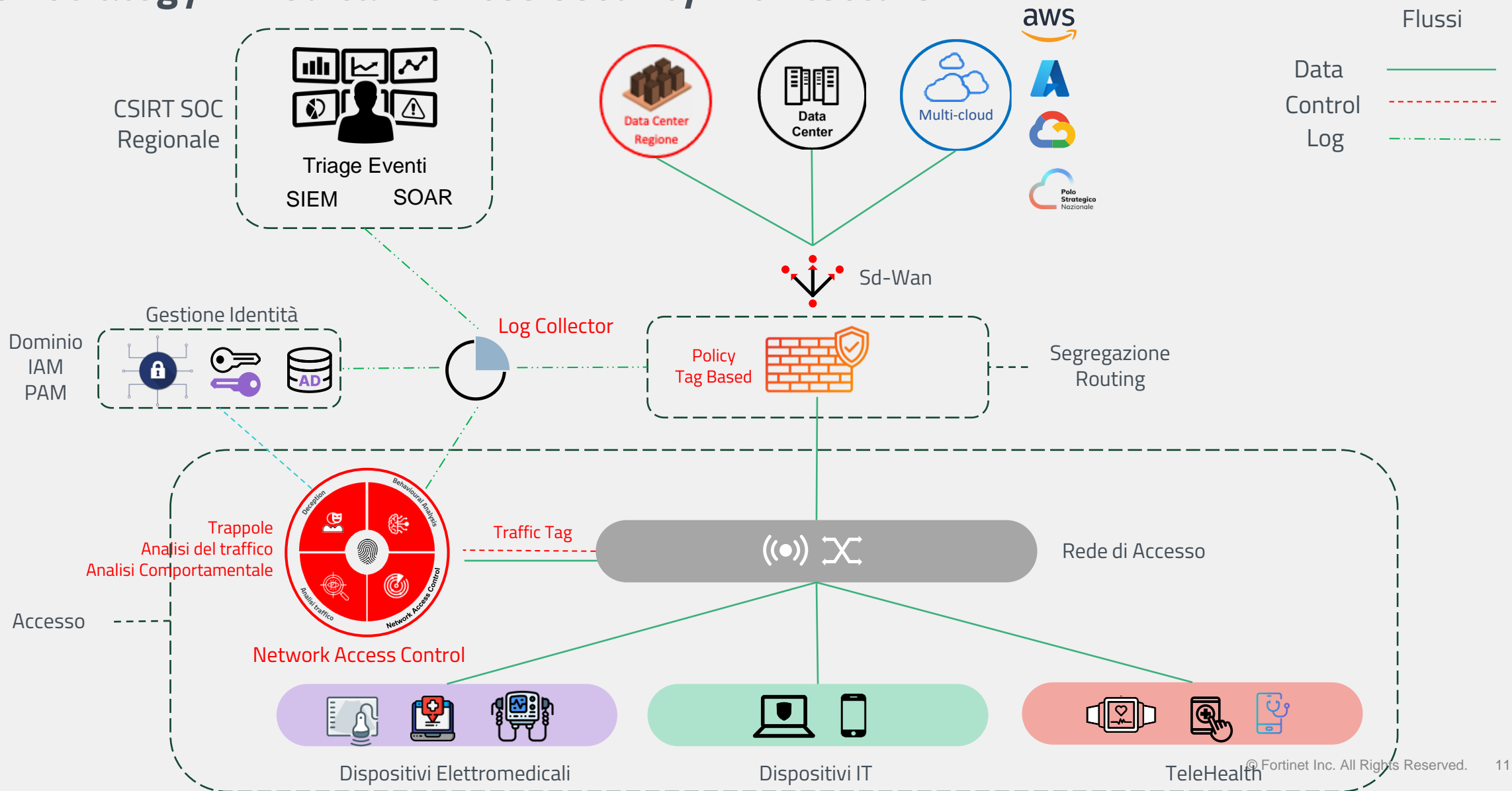
Evoluzione della resilienza cyber

Segregazione, compartimentazione



Evoluzione della resilienza cyber

Tech Strategy – Medical Devices Security Architecture



Evoluzione della resilienza cyber

Benefici dell'adozione di Sd-Wan

1. **Controllo delle prestazioni della rete in tempo reale**
2. **Sensibile aumento della qualità del servizio, della continuità del servizio e della sicurezza.**
3. **Agilità**
 - a) Variazione delle politiche di sicurezza, routing e dei livelli di servizio applicazione/utenti
 - b) Attivazioni e disattivazioni sedi
 - c) Attivazioni/disattivazioni applicazioni
 - d) Attivazioni e disattivazioni linee
4. **Risparmio sui costi delle linee**
5. **Supporto all'adozione di architetture cloud – multcloud**
6. **Abilita all'implementazione della segregazione del traffico**
7. **Completa indipendenza dall'operatore**



Resilienza – NIS2

NIS Objectives

Objective A
managing security risk

Objective B
Protecting against cyber attack

Objective C
Detecting cyber security events enter

Objective D
Minimizing the impact of cyber security incidents

NIS Principles

A1
Governance

A2
Risk Management

B1
Service Protection Policies and Processes

B2
Identity and access control

C1
Security Monitoring

C2
Proactive Security event Discovery

D1
Response and Recovery Planning

D2
Lessons Learned

A3
Common Asset Management

A4
Colin Supply Chain

B3
Data Security

B4
System Security

B5
Resilient Network and Systems

B6
Staff Awareness and Training Governance



Ambiti di applicazione delle misure di sicurezza

Politiche di analisi dei rischi e di sicurezza dei sistemi informativi

Gestione degli incidenti

Continuità operativa, inclusa la gestione del backup e il ripristino in caso di disastro, e gestione delle crisi

Sicurezza catena di approvvigionamento, compresi aspetti relativi sicurezza rapporti con diretti fornitori o fornitori di servizi

Sicurezza acquisizione, sviluppo e manutenzione dei sistemi informativi e di rete, ivi compresa gestione e divulgazione vulnerabilità

Politiche e procedure per valutare l'efficacia delle misure di gestione dei rischi di cybersicurezza

Pratiche di igiene informatica di base e formazione in materia di cybersicurezza

Politiche e procedure relative all'uso della crittografia e, se del caso, della cifratura



Sicurezza risorse umane, strategie di controllo dell'accesso e gestione degli assetti

Uso di soluzioni di autenticazione a più fattori o di autenticazione continua e di sistemi di comunicazione protetti



Resilienza – ACN 138/24

Piani

Business continuity e disaster recovery

Trattamento del rischio

Gestione delle vulnerabilità

Riesame periodico della conformità

Monitoraggio e la misura efficace misure gestione del rischio

Formazione in materia di sicurezza informatica

Risposta agli incidenti

Inventari

Apparati fisici

Servizi, sistemi e applicazioni software

Flussi di dati

Servizi erogati dai fornitori

Fornitori e partner terzi

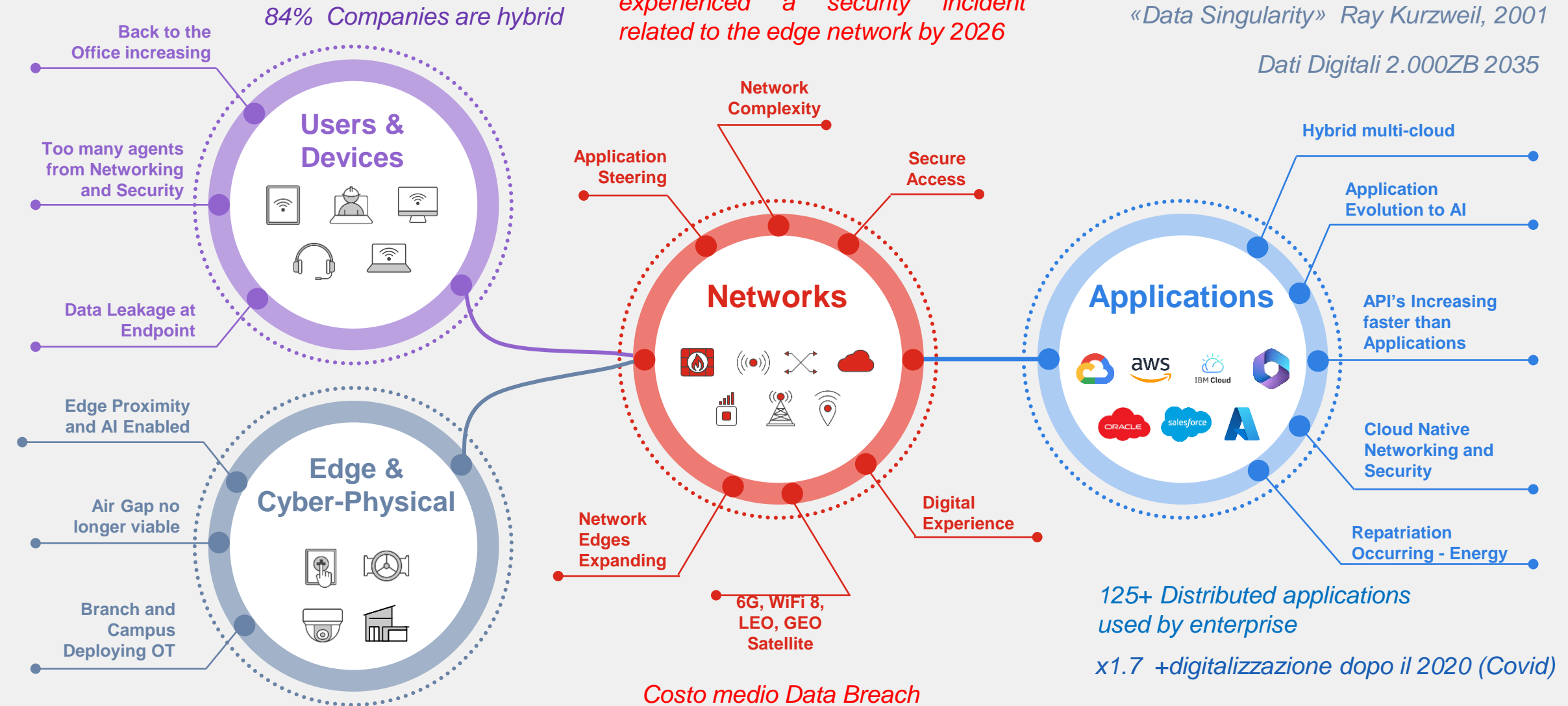
Digital Networking & Infrastructure Evolution Accelerating

The attack surface continues to expand

90% Of enterprises will have experienced a security incident related to the edge network by 2026

«Data Singularity» Ray Kurzweil, 2001

Dati Digitali 2.000ZB 2035

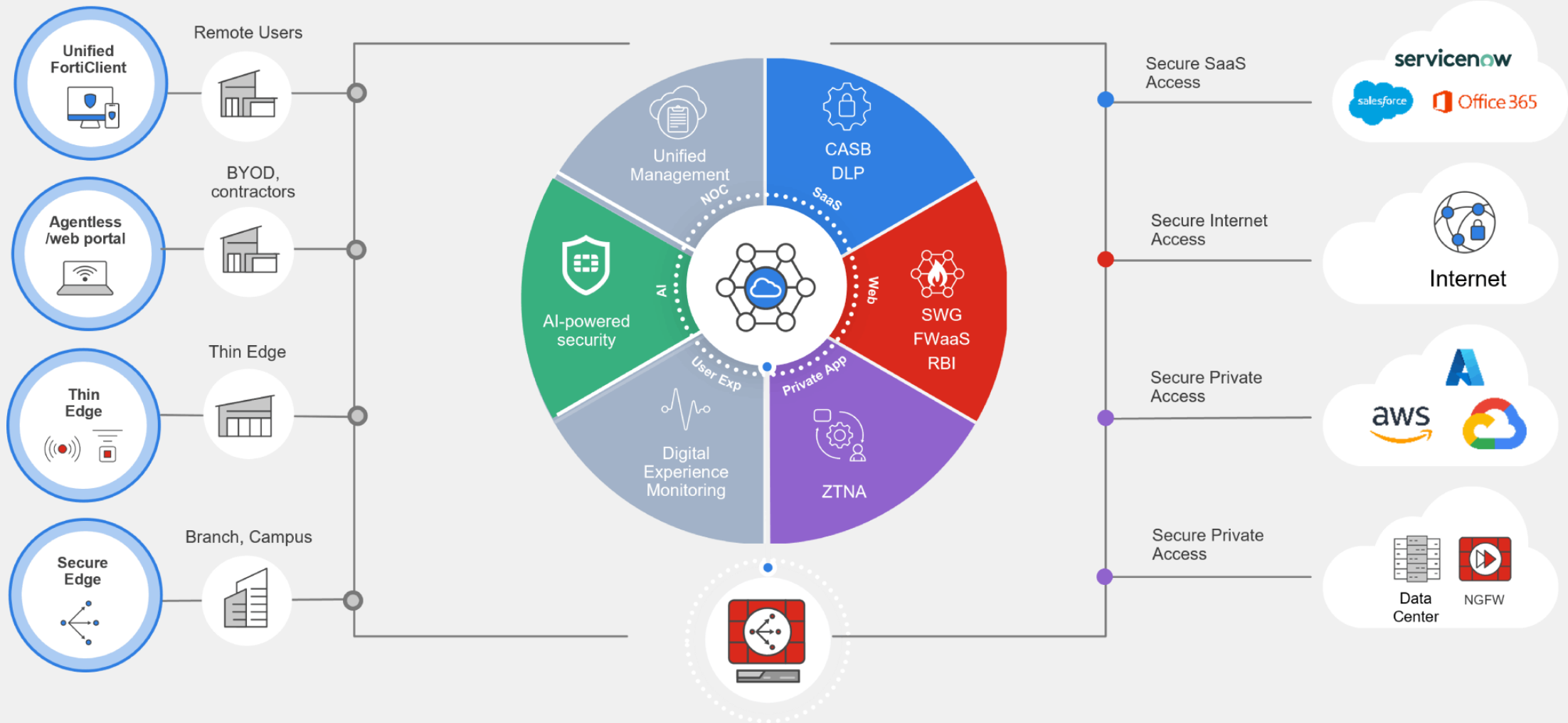


125+ Distributed applications used by enterprise
 x1.7 +digitalizzazione dopo il 2020 (Covid)



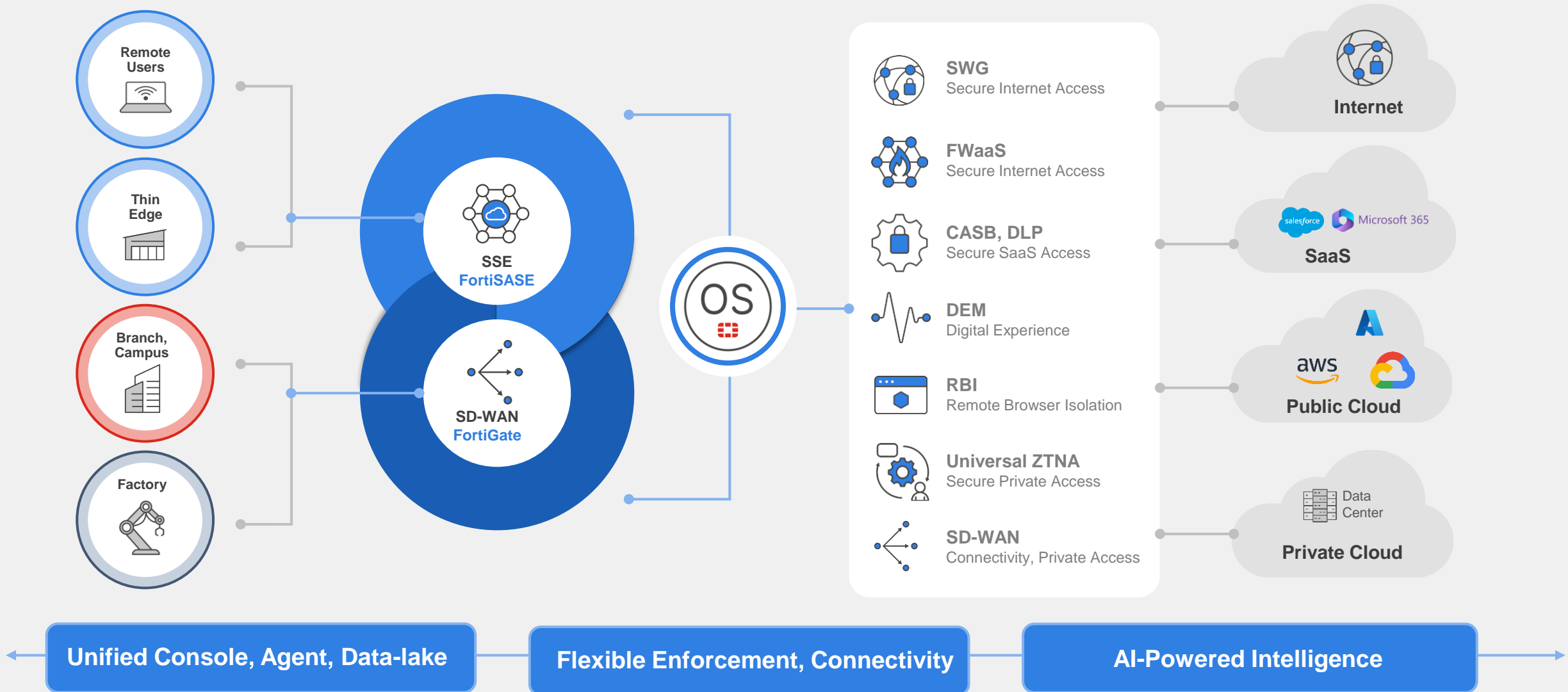
+40Mld IoT Devices 2033

Digital Networking & Infrastructure Evolution Accelerating: Unified-SASE (Secure Access Service Edge)



Digital Networking & Infrastructure Evolution Accelerating

Unified-SASE Architecture



Digital Networking & Infrastructure Evolution Accelerating

Unified-SASE Architecture

Providing All-in-One Remote Users and Site Protection

■ Connectivity:

- Remote users (FCT based, and agentless via FortiSASE)
- Branches (over Fortinet SDWAN Network)

■ Secure Access:

- Local Network Protection
- Secure Internet Access (SIA)
- Secure SaaS Access (SSA)
- Secure Private Access (SPA)

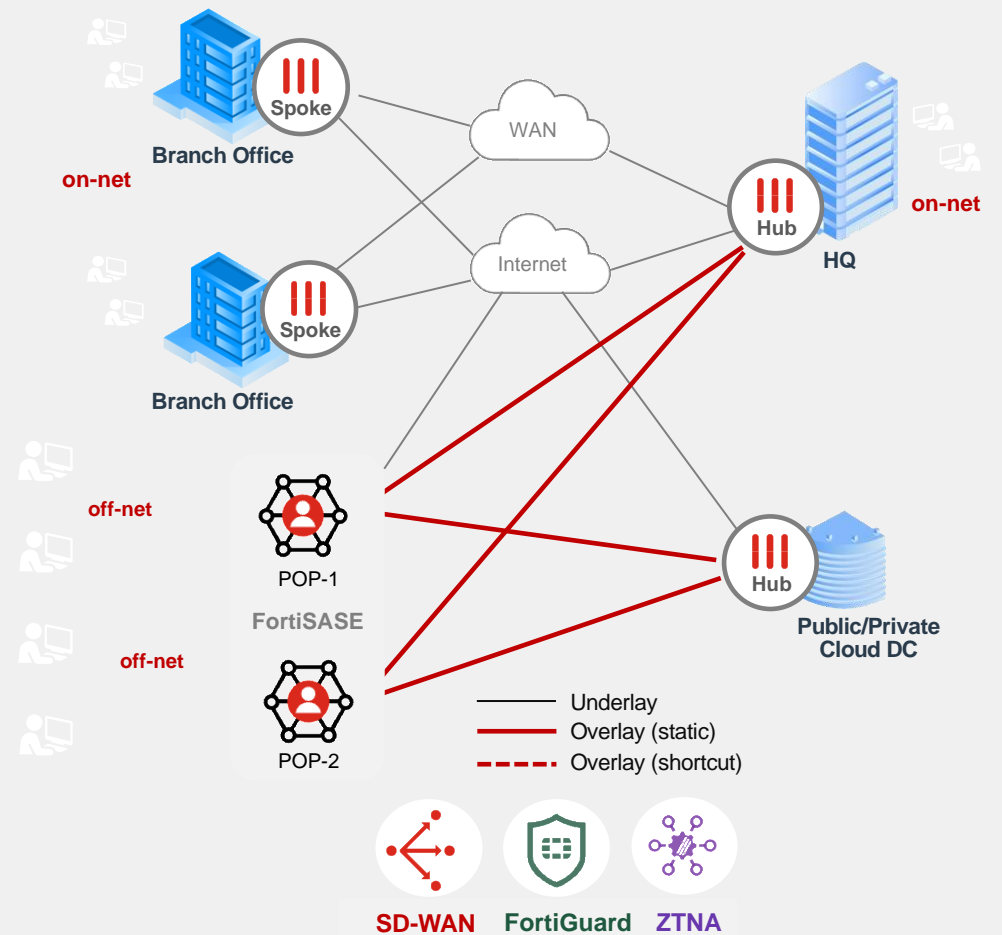
■ Native integration into Fortinet ecosystem

■ Consistent security enforcement, across the entire enterprise footprint (on-net & off-net)

■ Consistent ZTNA filtering (EMS Security Fabric)

■ Central Management and Analytics

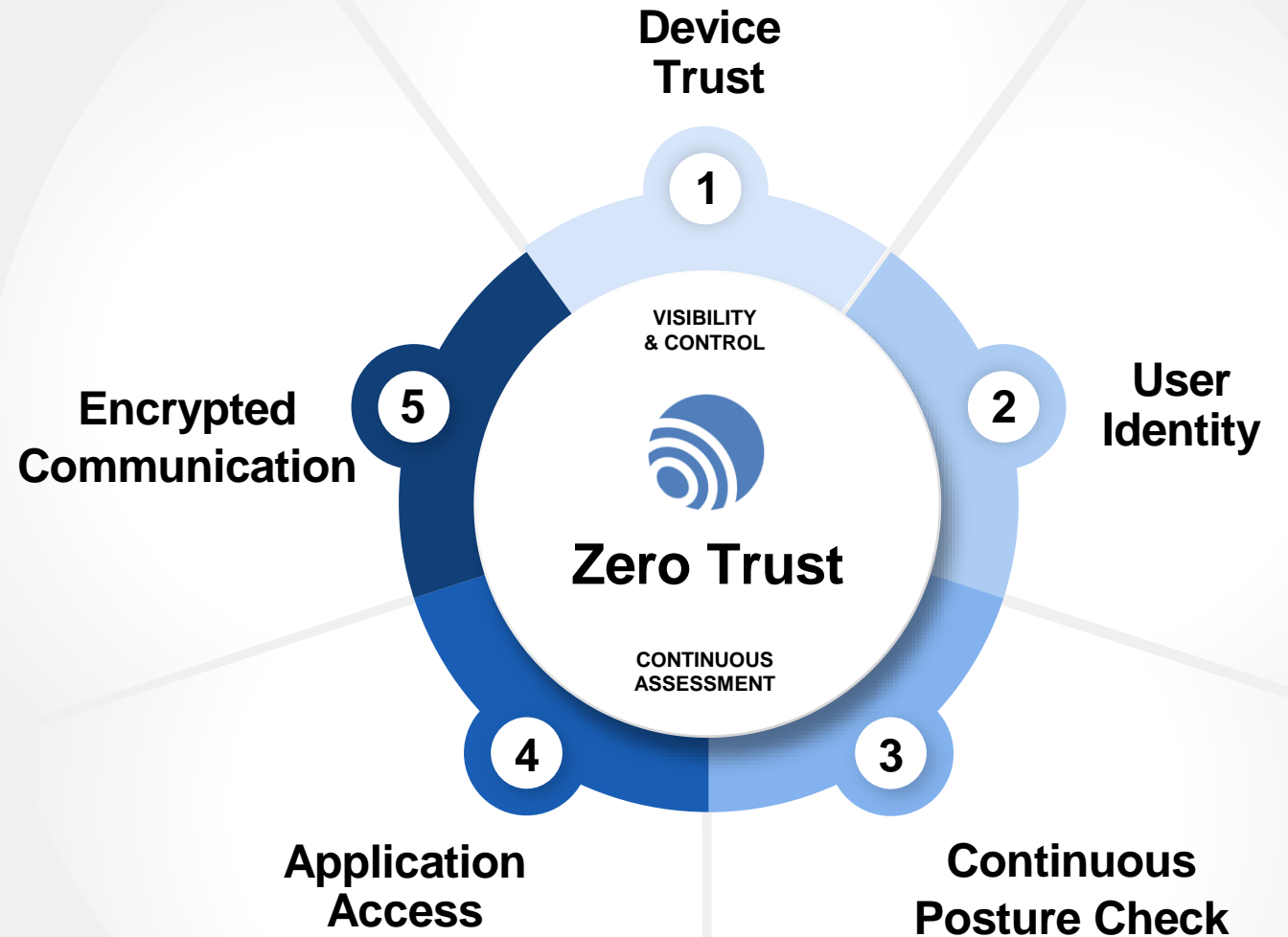
  
FMG & FAZ (Single Pane of Glass)



Digital Networking & Infrastructure Evolution Accelerating

Gestire la supply chain quindi richiede Zero Trust Access.

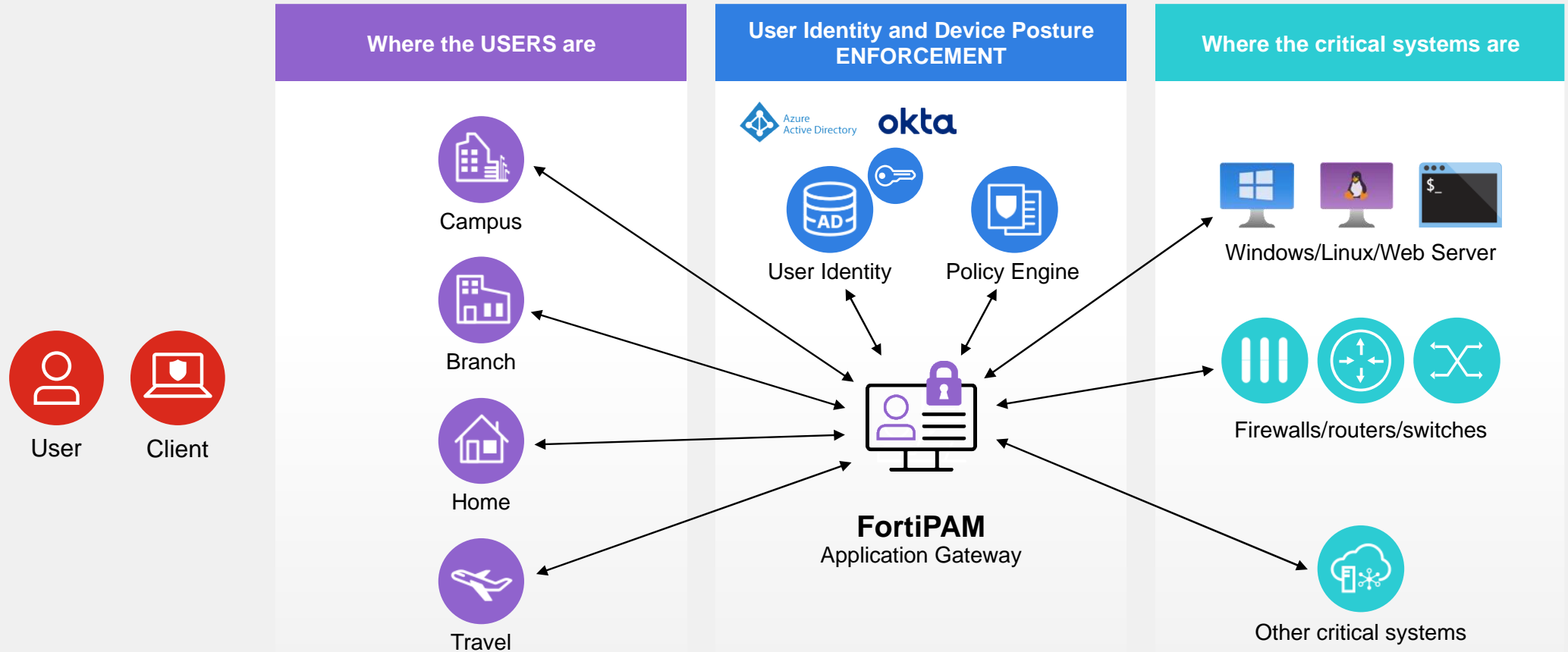
- 1
 - Identify and Authenticate device
 - Authorized device or BYOD?
 - Approved for access? revoked?
- 2
 - User identity should be verified
 - Strong MFA
 - Role-based access controls
- 3
 - Adaptive and conditional access
 - Security Compliance
 - Device Vulnerabilities
- 4
 - Verify Application Access Rights
 - Application Specific Access
 - Application not available to internet
- 5
 - End-to-end encryption- even on-prem
 - Data protection
 - All communication is logged



Digital Networking & Infrastructure Evolution Accelerating

ZTNA Elements – FortiPAM as Access Proxy

The components of a client-based ZTNA solution

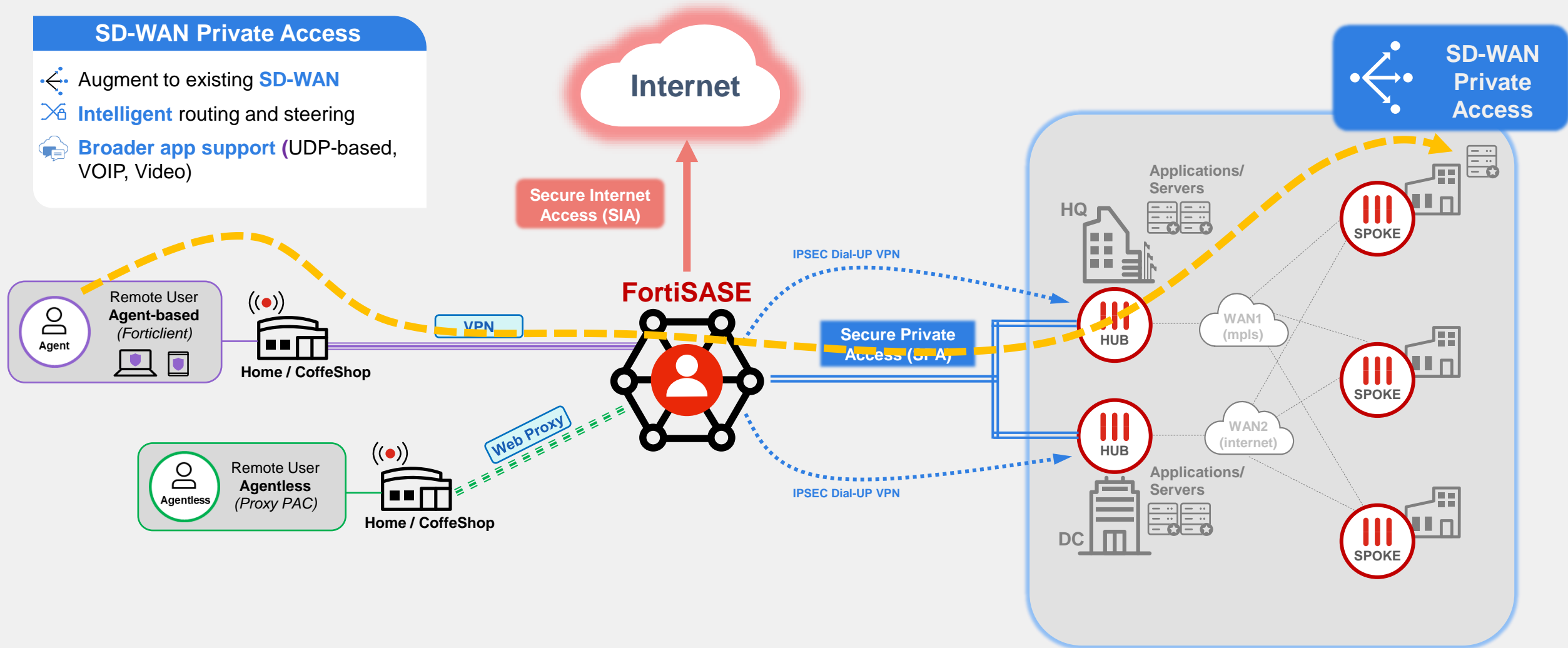


Digital Networking & Infrastructure Evolution Accelerating Secure Private Access

SD-WAN Seamless Integration

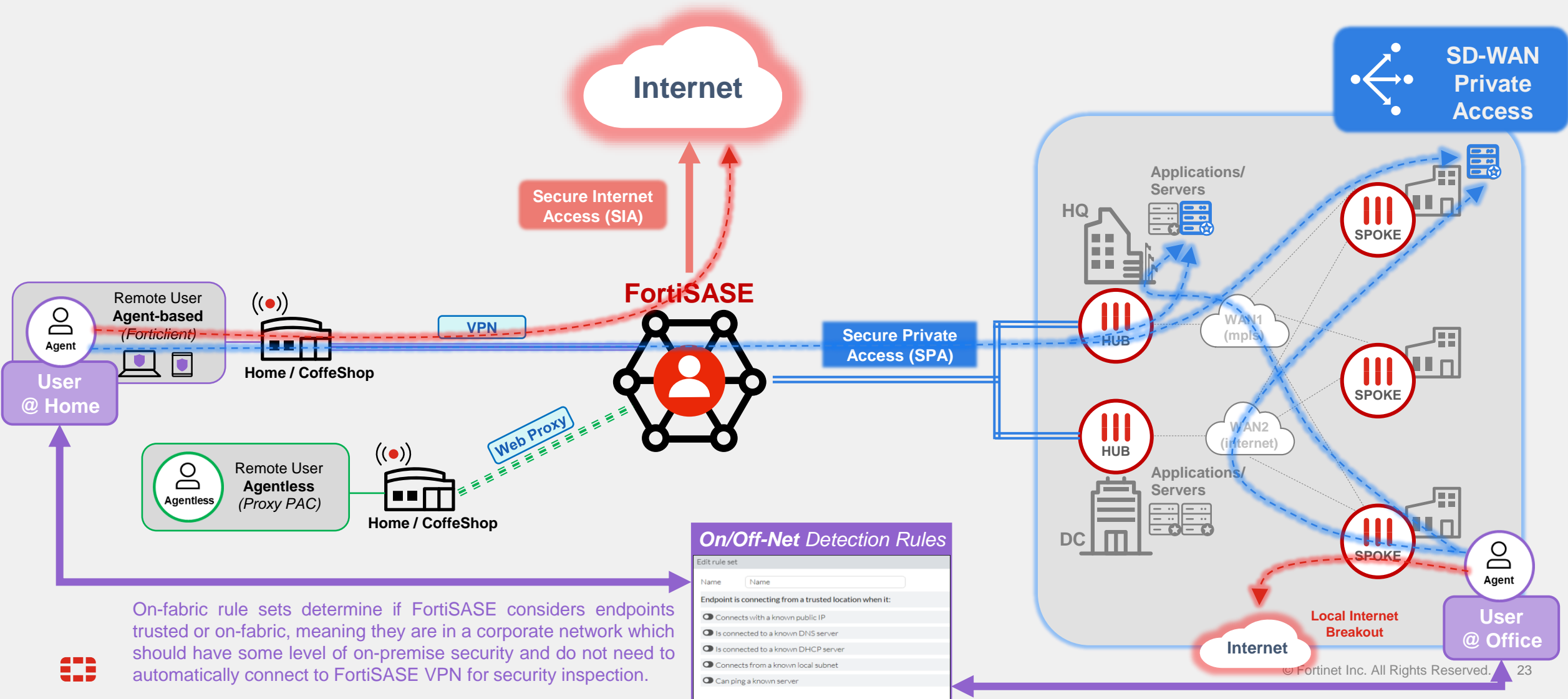
SD-WAN Private Access

- Augment to existing **SD-WAN**
- Intelligent** routing and steering
- Broader app support** (UDP-based, VOIP, Video)



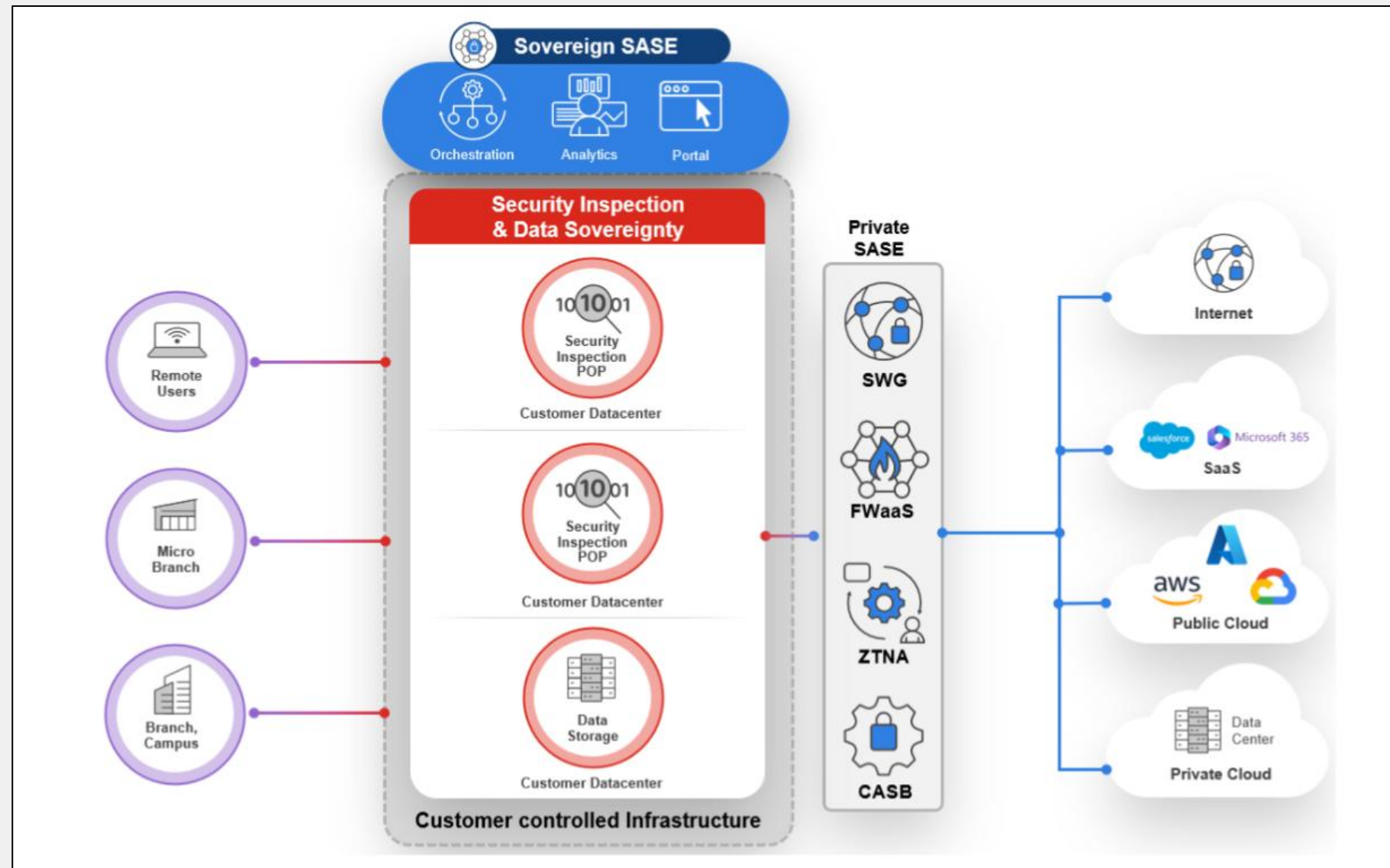
Digital Networking & Infrastructure Evolution Accelerating Secure Private Access

On-Net / Off-Net Detection Rules



Digital Networking & Infrastructure Evolution Accelerating Sovereign SASE

Il servizio SASE in casa

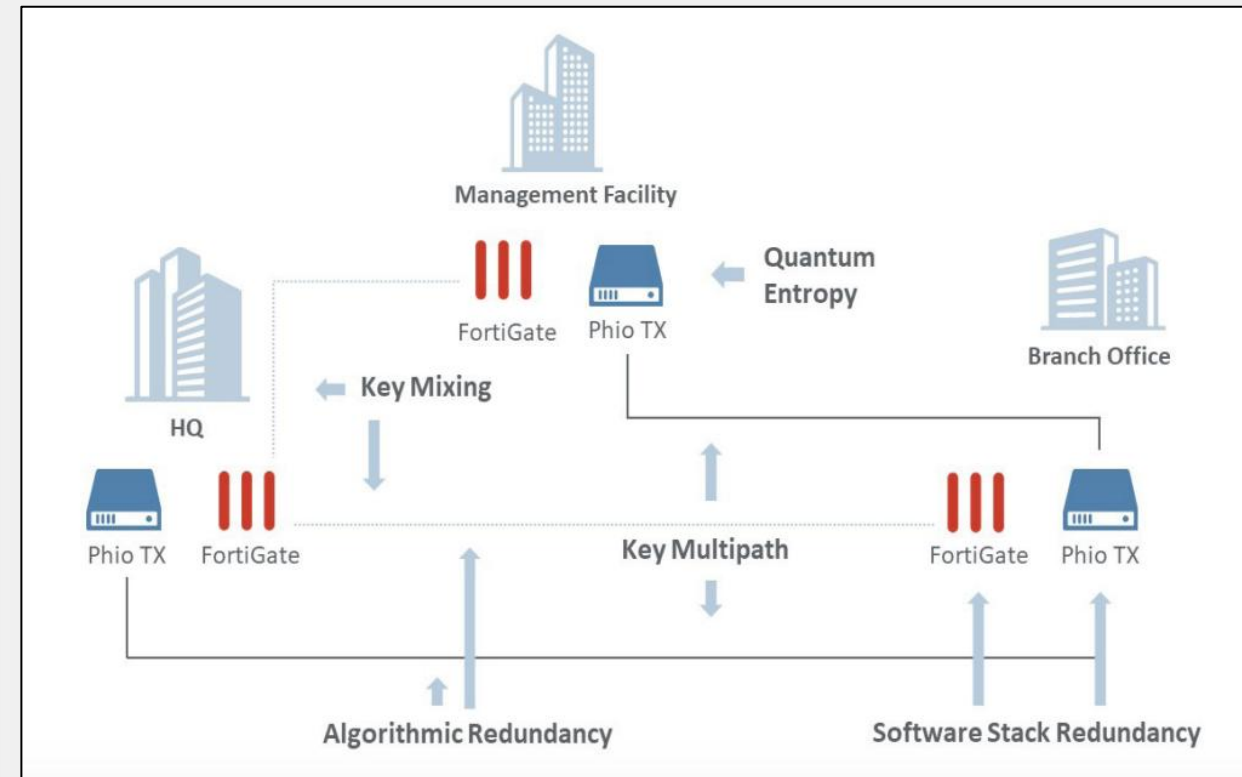
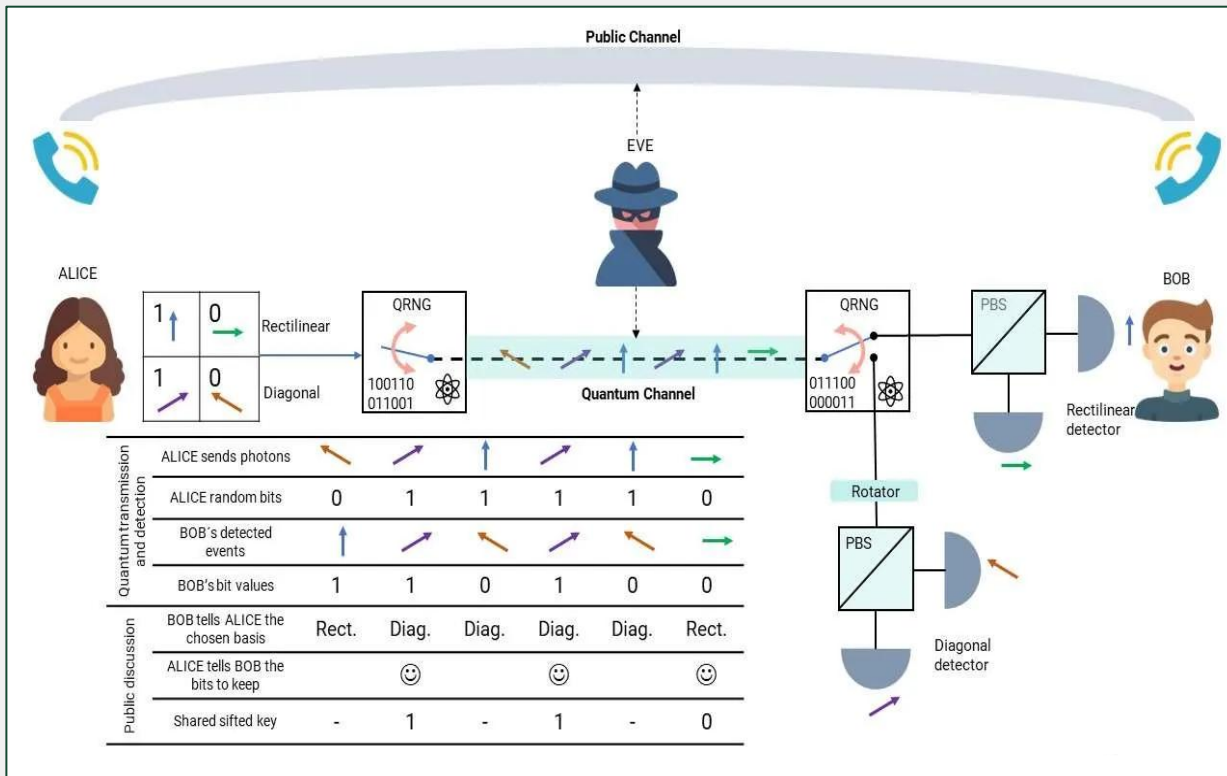


Digital Networking & Infrastructure Evolution Accelerating QKD Quantum Key Distribution



Mezzi di trasmissione utilizzati in QKD

- Fibre ottiche
- Spazio libero (Free-Space Optics, FSO)
- Satelliti per QKD globale



The image features the Fortinet logo centered on a black background. The logo consists of the word "FORTINET" in a bold, white, sans-serif font. The letter "O" is stylized with a red and white grid pattern. Surrounding the logo are several decorative elements: a red horizontal bar in the top left, a red horizontal bar in the top right, a red horizontal bar in the bottom left, a red horizontal bar in the middle right, a grid of small white dots in the bottom right, and various dark gray geometric shapes including squares and semi-circles scattered across the background.

FORTINET